

All Trainings are completely Real - Time & practical

SequelGate



Regd: SequelGate (I) Technologies Pvt. Ltd

www.sequelgate.com

Salesforce Course

Complete Practical & Real-time Training

Mode: Instructor Led – LIVE, Classroom Training
Duration: 1 Month, Weekly 6 days
Type: 100% Practical. Theory Material provided in Advance

Training Highlights

- ✓ Complete Practical and Real-time Scenarios
- ✓ Study Material and Practice Labs
- ✓ Session wise notes & Doubts Clarifications
- ✓ Certification Material & Resume Preparation
- ✓ Interview Preparation and Guidance
- ✓ Technical Support and Placements Assistance
- ✓ One Real-time Case Study and FAQs with Answers
- ✓ Mock Interview and Course Completion Certificate

All Training Sessions are Completely Practical & Real-time.

SequelGate (SequelGate Innovative Technologies Pvt. Ltd) Sai Anu Avenue, Street Number 3, Patrika Nagar, HITEC City, Hyderabad - 81 (India).. **CREDITS:** ISO Certified Learning Center.

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Salesforce (Admin, Dev) Training

All Our Training Sessions are COMPLETELY PRACTICAL & REALTIME with Hands-On Lab.

Course includes: Study Material, Practice Material, Interview Guidance and a Real-time Project

Salesforce Admin Training:

Chapter 1: Sales Cloud Concepts

- Home page, Tabs, Apps, Tab Home Pages
- Record, Detail Page, Related lists and Sidebar
- Understanding Leads and Opportunities
- Adding A Lead & An Account
- Edit An Account Record
- Adding A Product To An Opportunity
- Sales ID
- Adding A Task
- Document Tab
- Web to lead
- Web to Case
- Assignment Rules
- Auto response Rules
- Sales automation
- Converting A Lead
- Team Contacts
- Adding An Opportunity
- Adding A Contact
- Creating A View
- Activity History
- Submitting A Case

Chapter 2: Standard SFDC Applications

- Salesforce CRM Content
- Chatter
- Salesforce Knowledge
- Entitlements & Service Contracts
- Salesforce Answers
- Salesforce Mobile
- Force.com Sites

Chapter 3: Sales force.com Overview

Chapter 8: Managing Users

- Profiles
- Roles
- Groups
- Queues
- Permission Sets

Chapter 9: Securing and Sharing Data

- Object-Level Security
- Field- Level Security
- Record-Level Security
- Field Accessibility
- Record Types

Chapter 10: Automate Business Process with Workflow Developing Approval Processes

- Formulas
- Syntax
- Object Formulas
- Where Do I Use Them?
- Workflows & Business Rules
- Visualforce
- Limitations
- Best Practices
- Predefined Function and experiment

Chapter 11: Going Global

- Divisions
- Locale
- Currencies
- Advanced currency Management

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- Overview of products
- Sales cloud and jigsaw
- Service cloud
- Custom Force.com
- App exchange
- Editions and pricing

Chapter 5: Service Cloud Concepts Create Case

- Researching and Resolving Cases
- Communicating the Outcome
- Automate case management
- Capturing and associating cases efficiently
- Helping customers helping themselves
- Improving productivity
- Manage Cases

Chapter 6: Security

- User Security and Authentication
- Session Security Network
- Security Tokens
- Data Security

Chapter 7: Standard Objects

- Account
- Person Account
- Contact
- Lead
- Campaign
- Opportunity
- Quote
- Product and Price Bank
- Case
- CRON Trigger

- Translating the User Interface
- Import
- Export

Chapter 12: Using Analytics

- Running Dynamic Reports
- Custom Report Types
- Dashboards
- Analytic Snapshots

Chapter 13: Overriding Link, Tabs and Label Sending Mass Email Importing Data

- Import Data wizard
- APEX Data Loader
- From Command Prompt

Chapter 14: Monitoring your Org

- Debug Logs
- Email Logs
- Login History
- View Setup Audit Trail
- Time-based Workflow
- Scheduled Job
- Outbound Messages
- Apex Job Queue
- Import Queue
- Mass Email Queue
- Case Escalation Rule Queue
- Entitlement Process Queue
- Bulk Data Load Jobs

Salesforce Developing Training:

Chapter 1: Object Oriented Concepts

- Programming basics
- Translators
- Program Execution
- Decision Statements
- Loops
- Arrays
- Class, object and OOPs concepts
- Constructors and its types
- Inheritance and its types
- Overloading
- Overriding
- ds

Chapter 2: Visual Force

- VF introduction
- Save Record
- Display Single Record
- Creation Custom Object,
- Displaying page block Records
- VF and java script functionality
- Modal Dialog
- CSS Styles, Custom Components
- Collections(List, set, map)
- Ajax functionalities
- Dynamic visual force components

Chapter 3: Apex programming

- Apex introduction :Setter, getter methods
- Communication VF to Salesforce :Save
- Multiple Object Records
- SOQL
- SOSL
- Force.com IDE with eclipse
- Governor limits
- Dynamic apex
- Dynamic visual force components

Chapter 4: Triggers and advance apex

Chapter 6: Triggers and advance apex

- Introduction to triggers and Trigger Events
- Triggers context variables
- Triggers context variables consideration
- Multiple Records
- Duplicate Records
- Apex Email API on inserting and deleting
- Using Trigger After mode
- Schedule apex and batch apex
- Recursive triggers
- Command links
- Checkbox
- Wrapper Class
- Pagination
- Mass update

Chapter 7: Test Classes in Salesforce

- Creating a Test Classes,

Chapter 9: Schema Programming

- Invoking List of object from Schema
- Invoking List of field from a given object
- Comparing the data type and fetching Pick List fields from the object
- Creating a custom picklist field with the options from the given picklist field from given object
- Fetching the list of tabs available in the schema

Chapter 10: Extensions

- Standard Controller
- Standard Set Controller
- Boot Strap
- Inheritance

Chapter 11: Custom Setting:

- List
- Hierarchical
- Salesforce to OKTA (single sign on)

- Introduction to triggers and Trigger Events
- Triggers context variables
- Triggers context variables consideration
- Multiple Records
- Duplicate Records
- Apex Email API on inserting and deleting
- Using Trigger After mode
- Schedule apex and batch apex
- Recursive triggers
- Command links
- Checkbox
- Wrapper Class
- Pagination

Chapter 5: Apex programming

- Apex introduction :Setter, getter methods
- Communication VF to Salesforce :Save & Display
- Multiple Object Records
- SOQL
- SOSL
- Force.com IDE with eclipse
- Governor limits
- Dynamic apex
- Dynamic visual force components
- implementation
- Use of test classes
- Best practices of apex and Test Classes.

Chapter 8: .Undelete Triggers

- Trigger. New
- Trigger. New Map
- Invoking Batch Apex from Triggers
- Invoking Schedule Apex from Triggers
- Invoking Email's from Triggers
- Invoking future Methods from Triggers
- Invoking Callouts from Triggers
- Invoking apex classes from Triggers
- Data loader with Triggers
- Test Classes

- Apex based Sharing rules
- Apex based auto approval process
- Wrapper Class

Chapter 12: Input Components

- InputText1
- Input Field
- Input Hidden
- Input Secret
- Input Text Area
- Input Checkbox

Chapter 13:Output Components

- Output Text
- Output Label
- Output Field

Chapter 14: CSS in VF page

- Internal CSS
- In Line CSS
- External CSS using static Resource

Chapter 15: Java Script in VF page

- Internal java script
- External java script
- Events & validations
- Invoice pages

Chapter 16: JQuery in VF page

- Establish a plugin using Static Resource
- Establish a plugin using Url

ONE Real-time Case Study

Pre-requisites for this Course:

This is a starter course, no pre-requisites required. We provide free orientation classes for starters! Course includes Study Material, Interview & Certification guidance along with one Real-time Case Study.

About Trainer:

Having 5+ expertise on Salesforce.com ADM and DEV. Proficient and Strategist in CRM Apps, love to share knowledge with interactive and practical lessons. All his training sessions are completely **practical**, **real-time** and highly **interactive**.

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Why Choose Us?

- ✓ Complete Practical and Real-time Sessions
- ✓ Study Material and Practice Labs
- ✓ Certification Material & Resume Preparation
- ✓ Interview Questions, Preparation and Guidance
- ✓ One Mock Interview per Course
- ✓ Technical Support and Placements Assistance
- ✓ ISO Certified Training Organization

For Course Fee and Free Demo schedules, you may also refer to

<http://www.sequelgate.com/Schedules.html>



We ASSURE you on complete practical, real-time training services.

Thank You!

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